

St. Anne's University Hospital Brno
International Clinical Research Center

Pekarska 53, 656 91 Brno, Czech Republic
Telephone: +420 543 181 161, Fax: +420 543 181 142
Identification NO: 00159816,
www.fnusa.cz www.fnusa-icrc.org



Department	FNUSA - ICRC	Job Title	Director for Strategic International Partnerships
Reports to	ICRC Chair		

1. PURPOSE OF THE JOB

Director for Strategic International Partnerships (DSIP) is an executive responsible for development of strategic international partnerships and co-operations of the government owned St. Anne's University Hospital in Brno, Czech Republic.

DSIP represents St. Anne's University Hospital – International Clinical Research Center (ICRC) abroad with an overall responsibility for developing framework, strategies and work plans for key international engagements of the ICRC.

DSIP is expected to focus its effort on achieving results in the following areas:

- Strengthening of the existing strategic partnership with Mayo Clinic,
- Developing (or strengthening) of one or two partnerships of similar nature to the one with Mayo Clinic (regardless geography but with strong preference towards synergy, trust and other markers of a potentially successful strategic partnership),
- Developing industrial partnerships as an enabling force in medical research,
- Re-shaping of the regional and cross-border innovation system towards tighter and more efficient scientific and industrial collaboration,
- Correlating the above with an international PR strategy of ICRC,
- Managing the fundraising campaign of ICRC and ICRC philanthropic program

DSIP acts on behalf of the ICRC Chair who delegates a part of his executive power to this position, namely responsibility of negotiating and making decisions with regards to international partnerships and cooperation agreements, finding new projects and research opportunities abroad and developing new markets for ICRC.

Successful candidate will be representing a prestigious international research center financed through EU and national grant schemes in the second most populated city in the Czech Republic. Director for Strategic International Partnerships will enjoy a high level of independence, flexibility, competitive salary and collaboration with leading European and American academic institutions and industrial partners.

2. PRINCIPAL DUTIES AND RESPONSIBILITIES

- Represents ICRC abroad on behalf of the ICRC Chair,
- Oversees, coordinates and develops existing domestic and international partnerships and cooperation,
- Seeks and develops new partnerships and cooperation,
- Develops the regional innovation system in co-operation with other regional players (e.g. universities, innovation centers, etc.),
- Identifies new international opportunities for ICRC.
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3. AUTHORITY AND INDEPENDENCE

- Authority, as delegated by the ICRC Chair; full authority to develop and negotiate new and existing international and/ or regional partnerships, cooperation and opportunities, and PR/media relationships
- A complete level of independence in executing his/her normal duties within the given authority,
- Her/his performance is subject to a regular evaluation by the ICRC Chair and ICRC Supervisory Board.

SPECIFICATIONS OF THE JOB HOLDER

4. ACADEMIC QUALIFICATIONS

- Completed University Education, preferably in the following fields: Economics, International Relations, Management, , Public Relations/Marketing, Biomedical Sciences or Medicine

5. PROFESSIONAL AND PRACTICAL EXPERIENCE

- At least 6 years of cumulative experience in a leadership role responsible for development of international scientific / industrial relationships preferably in the area of clinical research / innovation (preferably in medicine or biomedical sciences) and/or public relationships/media/marketing
- Proven track record in management, business administration and industry-academia cooperation.

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6. LANGUAGES SKILLS

- English – fluent
- Czech – knowledge of the language is an advantage (but not mandatory)

Prepared by:
Search Committee
members inclining
Michal Kostka

Date: 5.10.2012

Approved by:
Petr Koška

Date: 5.10.2012